

MECH ZONE SOLUTIONS

Mech Zone Solutions , deals with Manpower Training & Development, Events Management & Marketing, Online Reputation management & Brand Visibilty, Mystery Shopping,Process Audits & HR Forums .Mech Zone Solutions is the Marketing & Operational Partners for companies for sales & distributions.We provide 360 degree solutions to the dealer Auto World.We are the pioneer in the Dealer Auto Industry.Our Corporate Office is located at Hyderabad & branch office at Bhubaneswar & Allahabad .

.No.Of Positions - 100

Job location : Hyderabad/Secunderabad/Vijaywada/Vizag/Bangalore

Qualification : Any graduate

Job Profile – Acquisition Officer/ Business Development Executives/Client Relationship Managers/HR Executive/Management

Trainee- Marketing/Customer Support/Caller Support

Salary : Upto 25,000/- Per Month

Bonus : Performance based incentive & bonus

CLIENT ACQUISITION OFFICERS :

Job Description:

- Build relationships with key employees among customers
- Create plans to address clients' business needs
- Advise clients on creating profitable processes
- Schedule regular meetings with customers to ensure they are satisfied
- Act as point of contact for complaints and escalate issues as appropriate
- Help sales team up-sell or cross-sell services and products
- Ensure both the company and clients adhere to contract terms
- Study competition to find new ways to retain customers
- Set sales and revenue targets and work diligently to meet them
- Collaborate with internal teams (e.g. sales, engineers, senior management) to address customer needs.

Candidate must be:

- Good communication skills
- . Able to handle clients and get the business dealing with them.
- . Able to travel to the client's place and meet the client for a presentation of the company
- . Graduate.

Salary Package.

- . Business Development Officer (Client Acquisition officer) - Salary Up to Rs.25,000(Plus Incentives).
- . Caller support- Salary Up to Rs.12,000

Thanks & Best Regards

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