



Triumphphant Institute of Management Education Pvt. Ltd. (T.I.M.E.) is India's leading test-prep institute with a pan-India presence and is head quartered at Hyderabad. Established in 1992, T.I.M.E. today operates out of 220 offices located in 118 towns and cities across the country. Over 40 IIT/IIM graduates form part of the core team at T.I.M.E..

T.I.M.E. is today acknowledged as a multi-location, multi-programme training specialist run on corporate lines and offers a wide range of programmes not only for national and state-level entrance exams like the CAT, MAT, JEE MAIN and JEE ADVANCED, but also for international exams like GMAT and GRE. T.I.M.E. has achieved an important milestone of training more than 12 lakh students since inception and over 1.75 lakh students in the last year alone for the various entrance examinations.

Not limiting itself to entrance exam training, T.I.M.E. has also successfully forayed into the pre-school segment with T.I.M.E. Kids. The pre-school chain has currently 230 schools in 9 Indian states. Apart from this, T.I.M.E. has also ventured into formal education with its co-educational, non-residential CBSE schools. Currently T.I.M.E. School operates out of 2 locations in Hyderabad.

## **POSITION: Marketing Trainee (8)**

### **About the role:**

T.I.M.E. Offers opportunities in the area of **Marketing Trainees** (to become Sr. Marketing Executive after successful completion of 1 year probation) for fresh MBA graduates.

Key responsibilities include:

- Marketing activities of T.I.M.E.'s core coaching products (eg CAT/GATE/BANK PO etc)
- Meeting college and school authorities for tie-ups
- Handling Walk-Ins at T.I.M.E. Centres
- Informing students about program Batches, giving feedback to students.
- Co-ordinating for seminars at various locations

### **Person Specification**

- Excellent communication and interpersonal skills
- Self motivated with a high degree of initiative
- Fluent English and good selling skills
- Willingness to travel and must possess a 2-wheeler

### **Locations**

Hyderabad / Secunderabad

### **About the Job role**

- Executives may have to work in shifts depending on the schedule
- Some Sundays may be working days during peak periods

### **Compensation Details**

Starting monthly salary of Rs 18,000/- p.m, plus PF and bonus (**Total CTC- Rs 2.50 Lakhs p.a.**). Revision of salary after annual review.

### **Selection Process**

Group discussion and personal interview..

### **Career Path and Progression at T.I.M.E.**

Marketing Trainees have a probation period of 12 months, after successful completion of which the person concerned would be entitled to a salary adjustment (based on positive feedback) with enhanced responsibility and accountability. Further, the employee has the opportunity for promotions, further increments based on the performance, skills and competence. Promising employees can reach higher levels in hierarchy through their hard work and contribution.