

Territory Sales Executive Job Description – Local Trend



Description: Territory Sales Executive

Territory Sales Executive Job Purpose: These individuals are responsible for interacting with commercial customers to talk about LOCAL TREND MAGAZINE and its circulation. Generate advertisement from the commercial at given territory.

Territory Sales Executive Job Duties:

- Lead generation
- Setting up appointments with clients, client visits & giving company presentation Follow up, negotiate and convert the customers.
- Ability to attract and retain customers
- Follow up, negotiate and convert the client
- Ensure tasks are completed correctly and on time.
- Generate revenue from existing and new clients.
- Responsible for distribution of Magazine at given territory.
- Filling in sales reports and documentation
- Contributes to team effort by accomplishing related results as needed.

Industry: Media / Entertainment / Internet

Functional Area: Marketing, Advertising, MR, PR, Media Planning

Role: Fresher

Education: UG - Any Graduate - Any Specialization, Graduation Not Required & MBA/PGDM(Fresher)

Compensation:

Rs 5,000 for first two months. Rs 10,000 from third Month (8000 Salary + 2000 Conveyance)

Additional Requirement: Candidate should buy a TAB worth Rs 3000/- for which the company will reimburse Rs 500/- per month for a period of 6 months.

Location: Hyderabad.

Contact : MD. Sandeep Pavan Kumar
Faculty Of Skills