

HDFC BANK - Asst. Acquisition Manager (M 1 Level) in Hyderabad

Dear Dr. Sastry,

It was pleasure talking to you over the phone. As discussed we want to conduct an off-campus drive in your institute (Malla Reddy INSTITUTE). Below given is the Job Description for the position of Assistant Acquisition Manager for M1 level. We are planning to conduct a drive during next week.

We offer a competitive salary package for the aspirants.

### **SALES PROFILE**

#### **Team Member - Current Accounts / Savings Accounts**

##### **Key Responsibilities:**

1. To source customers for Current Account, Savings Account Products of the bank. Customers to be sourced from individuals, small businesses, trusts, associations, societies, corporates.
2. REVENUE GENERATION, **CUSTOMER ACQUISITION**, CUSTOMER RETENTION, COST EFFICIENCY THROUGH PROCESS

##### **Qualification & Skills Required:**

Post-graduate or graduate with appropriate experience (atleast 1 year experience in liabilities sales preferred)

1. Hardcore sales mentality. Primary motivation from achievement of targets. *Ahunter* by orientation.
2. Should be well groomed and presentable with ambassadorship qualities.

Location : Hyderabad/Secunderabad

AGE: 21-28 years

##### **OTHERS:**

Reporting to: Branch Sales Managers