

## **AMAZON PAY**

Company : Amazon Pay Pvt Ltd.  
Open Position :30  
Designation : Sales Executive  
Location : Hyderabad  
Salary : 2.5 Per anum.

Job Role:

Field Sales Executive for AMAZON PAY at Yoma Business Solutions Pvt Ltd.

Job Requirements:

The right candidates should meet the below mentioned criteria

- Proficient in Telugu (Read, Write, Speak) / Location specific regional language
- Owning an android smartphone is compulsory
- Must own a 2-wheeler vehicle
- Location specific geographical area and market knowledge.
- Should be willing to travel daily to meet sales targets.

The role will involve

- Complete field work
- Onboard Taxi, Auto, Cabs to accept payment through Amazon Pay & collect relevant documents from the Retailers & Channel Partners; Adhere to KYC process
- Responsible for achievement of targets, deployment and maintenance of Amazon Pay branding for transport merchants and acquisition of merchants/channel partners with daily / monthly targets
- Resolve merchants queries and coordination with internal stakeholders for quick resolution
- Provide proper training to the merchant with Amazon Pay App & ensure its usage of merchandising items/QR codes & stickers at the outlets
- Capture customer/channel/merchant feedback and feed forward to team leader to improve product offering in the market
- Remain informed and up to date with regards to, competitors activity, product knowledge and continuously strive to develop own skills and knowledge in order to perform optimally Major KPIs Merchant sign up Transaction numbers growth Merchant activation count Industry Type Internet / E-Commerce.
- Employment Type Full Time.

Thanks & Best Regards

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