

# Malla Reddy Institute of Management

## CAMPUS DRIVE

We are very happy to inform you that **Jaro Eduaction** is visiting our college to recruit MBA students of **2016 batch** on **22nd October, 2016 at 09:00am.**

Please find the details below and inform all the eligible students accordingly.

**Venue: Auditorium, MLR Institute of Technology.**

**Company Profile:** Jaro Education ([www.jaro.in](http://www.jaro.in)) is a leading education service provider

- Group turnover of **52 crores**
- Employee Strength – **450+**
- 11 Offices** across India

Within 7 years we have enrolled more than 70,000 working professionals for Online MBA program.

### 1) Designation: Career Development Manager

**Eligibility:** MBA / PGDM – Marketing/International Business/Retail /General (2016 & 2017 passouts)

**Job Description:** (70% inside sales & 30% outdoor meetings)

- Achieving enrolment targets (End to End Sales).
- Lead generation through cold calling.
- Meeting & Counselling prospective students (mostly working executives in various industries)

**Remuneration details: 6.66 LPA / 6.06 LPA / 5.82 LPA.**

| Locations                          | Mumbai             | Pune, Bangalore, Gurgaon, Delhi | Hyderabad, Chennai  |
|------------------------------------|--------------------|---------------------------------|---------------------|
| <b>Components(in Rs.per annum)</b> | <b>Rs.6,66,000</b> | <b>Rs.6,06,000</b>              | <b>Rs. 5,82,000</b> |
| Fixed Component                    | Rs.35,000          | Rs.30,000                       | Rs.28,000           |
| Daily Travel Reimbursements        | Rs.3,000           | Rs.3,000                        | Rs.3,000            |
| Monthly Incentives*                | Rs.15,000          | Rs.15,000                       | Rs.15,000           |
| Performance cum Continuity Bonus   | Rs.2,500           | Rs.2,500                        | Rs.2,500            |
| <b>Total amount per month</b>      | <b>Rs.55,500</b>   | <b>Rs.50,500</b>                | <b>Rs.48,500</b>    |

## 2) Designation: Recruitment Executive - (Management Trainee)

**Eligibility:** MBA / PGDM – Human Recourses/Personnel Management (2016 & 2017 Passouts)

### **Job Description:**

- End to end recruitments i.e. Sourcing, screening, interviewing & scheduling

### **Desired candidate profile:**

- Excellent Communication & interpersonal skills
- Pleasant personality

### **Remuneration details: 4.56 LPA**

| Locations                          | Mumbai (Chembur & Goregaon) |
|------------------------------------|-----------------------------|
| <b>Components(in Rs.per annum)</b> | <b>Rs.4,56,000</b>          |
| Fixed Component                    | Rs.25,000                   |
| Monthly Incentives                 | Rs.10,000                   |
| Performance cum Continuity Bonus   | Rs.3,000                    |
| <b>Total amount per month</b>      | <b>Rs.38,000</b>            |

## 3) Designation: Career Development Executive

**Eligibility:** Commerce/Management Graduates (B.Com/BBA/BMS)

**Job Description:** (70% inside sales & 30% outdoor meetings)

- Achieving enrolment targets (End to End Sales).
- Lead generation through cold calling.
- Meeting & Counselling prospective students (mostly working executives in various industries)

### **Remuneration details: 4.80 / 4.44 LPA**

| Locations                          | Mumbai             | Pune, Bangalore, Gurgaon, Delhi, Hyderabad, Chennai |
|------------------------------------|--------------------|---|
| <b>Components(in Rs.per annum)</b> | <b>Rs.4,80,000</b> | <b>Rs.4,44,000</b>                                  |
| Fixed Component                    | Rs.25,000          | Rs.22,000   |
| Daily Travel Reimbursements        | Rs.3,000           | Rs.3,000  |
| Monthly Incentives                 | Rs.10,000          | Rs.10,000   |
| Performance cum Continuity Bonus   | Rs.2,000           | Rs.2,000  |
| <b>Total amount per month</b>      | <b>Rs.40,000</b>   | <b>Rs.37,000</b>                                    |

**4) Designation: Recruitment Executive – (Graduate Trainee)**

**Eligibility:** Commerce/Management Graduates (B.Com/BBA)

**Job Description:**

- End to end recruitments i.e. Sourcing, screening, interviewing & scheduling

**Desired candidate profile:**

- Excellent Communication & interpersonal skills
- Pleasant personality

**Remuneration details: 3.24 LPA**

| Locations                          | Mumbai (Chembur & Goregaon) |
|------------------------------------|-----------------------------|
| <b>Components(in Rs.per annum)</b> | Rs.3,24,000                 |
| Fixed Component                    | Rs.18,000                   |
| Monthly Incentives                 | Rs.7,000                    |
| Performance cum Continuity Bonus   | Rs.2,000                    |
| <b>Total amount per month</b>      | <b>Rs.27,000</b>            |

**5) Designation: Management Intern**

**Desired candidate Profile:**

MBA/PGDM – 2018 passout

Candidates wanting to take Marketing as their 2<sup>nd</sup> year Specialization

Good Communication skills

**Job Description:**

- Lead generation through cold calling.
- Meeting & Counselling prospective students (mostly working executives in various industries)

**Stipend:** Rs. 10,000 per month

**Location:** Mumbai

## **Dress Code: College Blazer (Full Suit)**

Please carry the following documents when you report:

1. 3 hard copies of your cv
2. Copies of educational certificates (if possible you can bring originals also)
3. Experience letters(if any)
4. 4 passport size photos

**Thanks & Best Regards**

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