

Tech Genius Solutions will be conducting a pool campus recruitment drive for BTech /MBA/MCA for "Just Dial Services" at "Malla Reddy Engineering College(Autonomous), Campus - I on 16th June 2014 at 9.30AM. Below is the Job Description for Different profiles.They have openings for B.Tech /MBA/MCA who are willing to grow their career in Marketing/Customer Support with Just Dial.

1. MARKETING : Preference Males

Job Responsibilities:

- a). Meeting Client Directly according to the appointment given by the Telemarketing Executive and interacting face to face.
- b). Giving presentation to the clients about the company and other services.
- c). Explaining the concepts and benefits of listing in Just dial and need to get Contracts (Business).
- d).Following up with the client for Sales closure.

e).Meeting daily/ weekly/ monthly targets.

Desired Candidate Profile:

Candidate should have good Presentation & Communication skills.

Candidate should have strong best towards direct Sales and Marketing.

Eligibility: Any

Graduate can apply

(Preferably MBA's)

Work Location: Across Andhra Pradesh

Salary: Best in the Industry +

Incentives and other benefits + Insurance Coverage

For Marketing

,salary range is : 15-20k based on the skill set.

2. TELEMARKETING:

Job Responsibilities:

- a). Calling prospective clients and converting it into sales for the products given.
- b). Giving introduction to the clients about the company and other services.
- c). Scheduling appointments for sales representatives to meet with prospective clients for giving sales presentation.
- d). Following up with the client for Sales closure.
- e). Meeting daily/ weekly/ monthly targets.

Desired Candidate Profile:

Excellent communication skills

outbound calling or sales experience would be an added advantage.

Basic Computer Knowledge

Eligibility: Any Graduate/ Post

Graduate

Salary: Best in the Industry +

Incentives and other benefits3. CUSTOMER SUPPORT:

Customer

Support(Inbound/Outbound): Preference Males & Females

Job Description:

- a). Effective communication skills in English - Verbal/Written
- b).

Proactive/Initiative and a go-getter

- c). Dynamic professional with a "Never Say Die Attitude"

d). Candidates with ICC - Voice/Sales background preferred

e). Excellent presentation and delivery skills

f). Conversational and passion to excel in a challenging and fast paced environment

g). Persuasive communication skills and a high level of professionalism are also required

h). The best industry training, amazing work culture, great remuneration, Unparalleled

incentive structure and sky as the limit for your growth.

Desired Candidate Profile:

Excellent Communication skills(English, Hindi &Telugu)

Fresher & Experienced both can apply

Basic Computer Knowledge

Eligibility : Any Graduate/Post

Graduate

Location: Hyderabad

Salary: Best in the Industry +

Incentives and other benefits

For Tele Marketing/Customer support , salary range is : 10-12K, based on the skill set.